

U.S. FASTENER Export/Import UPDATE

TRADE DATA ANALYSIS

by Zepol Corporation

Midway through 2011, U.S. export and import values for the fastener industry increased a noteworthy 19 percent and 31 percent, respectively, from last year. Fastener exports remained flat in June for the fourth straight month, increasing a slight 2 percent from May. Fastener imports, on the other hand, leveled off in June after a three-month rise, dipping 1 percent from May. Compared with June of last year, this June saw a 16.7 percent increase in the value of exports and a nearly 18 percent increase in the value of imports. The fastener trade balance narrowed slightly from a deficit of \$106 million in May to a deficit of \$98 million in June.

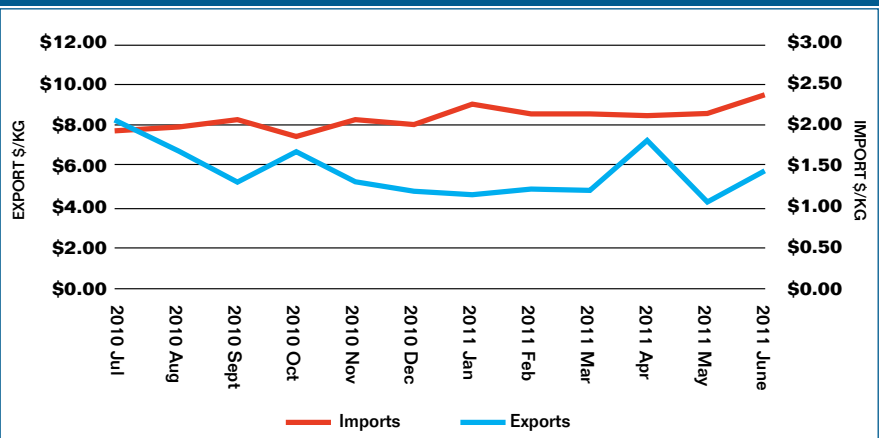
Exports to Canada, the top country of destination for U.S. fastener exports, hit a record high for the year in June, jumping nearly 14 percent from May. Exports to Australia and Italy also posted record highs for the year in June. On the import side, Taiwan and China remain the top two suppliers to the U.S., respectively. Imports from Japan took a dive in June, posting a 25 percent decrease from May. Conversely, imports from Germany surged, increasing 36 percent from May to June.

The price per kilogram of vessel imports to the U.S. of bolts (iron or steel) increased in June to \$2.29, up from \$2.14 in May. The increase can be attributed to rising fuel prices coupled with increased demand worldwide for steel. In terms of vessel weight, the U.S. continued a three-month rising streak, importing 115 million kilograms of fasteners in June. This is the most imported in one month since October of 2008, which is encouraging news amid mixed economic concerns.

JUNE 2011 EXPORTS AND IMPORTS: IRON OR STEEL FASTENERS

Product	Export Value	Change from June 2010	Import Value	Change from June 2010
731811 Coach Screws, Threaded	\$2,312,067	186.03%	\$1,967,965	20.27%
731812 Wood Screws, Threaded (other than coach screws)	\$649,234	20.64%	\$2,482,304	-4.20%
731813 Screw Hooks and Screw Rings, Threaded	\$3,226,905	-17.77%	\$909,197	1.75%
731814 Self-tapping Screws, Threaded	\$8,509,523	77.24%	\$51,278,645	7.20%
731815 Screws and Bolts, Threaded, NESOI (with or without nuts or washers)	\$115,310,409	10.19%	\$159,282,224	15.71%
731816 Nuts, Threaded	\$51,792,572	36.94%	\$71,648,793	19.65%
731819 Articles, Threaded, NESOI	\$13,431,328	3.83%	\$8,126,873	37.00%
731821 Spring Washers and other Lock Washers	\$2,605,252	-20.41%	\$3,861,334	25.73%
731822 Washers (other than lock washers)	\$15,199,560	26.73%	\$18,938,924	20.77%
731823 Rivets	\$8,081,904	2.10%	\$4,814,898	32.07%
731824 Cotters and Cotter Pins	\$7,827,287	23.01%	\$3,556,384	-0.98%
731829 Articles, Nonthreaded, NESOI (fasteners)	\$28,839,667	11.03%	\$29,150,714	49.96%
Total	\$257,785,708	16.65%	\$356,099,255	17.94%

IMPORTS AND EXPORTS \$/KG - BOLTS, IRON OR STEEL (IMPORT HTS 7318.16.0085/EXPORT HTS 7318.16.0000)



JUNE 2011 FASTENER INDUSTRY (HTS CODE 7318) TOP 5 COUNTRIES

EXPORTS				IMPORTS			
Country	Value	Change (May 2011)	Change (June 2010)	Country	Value	Change (May 2011)	Change (June 2010)
Canada	\$94,034,918	13.8%	18.4%	Taiwan	\$116,837,753	-0.7%	15.7%
Mexico	\$64,605,582	-0.5%	14.4%	China	\$83,827,178	3.7%	23.3%
United Kingdom	\$12,598,151	18.2%	34.3%	Japan	\$33,354,384	-25.2%	-22.2%
China	\$9,296,510	-14.6%	2.9%	Germany	\$26,257,434	36.1%	110.3%
Brazil	\$7,601,684	7.7%	22.1%	Canada	\$25,617,497	-3.3%	15.2%

TOP 5 COMPANIES LISTED IN AMS DATA

Product Description with Screw, Fastener or Bolt

July 2011

Consignee	Shipments	Metric Tons
Supply Technologies	296	1,006
Anixter	131	517
Porteous Fastener	133	2,209
Fastenal	98	2,566
The Hillman Group	89	2,328

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