

U.S. FASTENER Export/Import UPDATE

TRADE DATA ANALYSIS

by Zepol Corporation

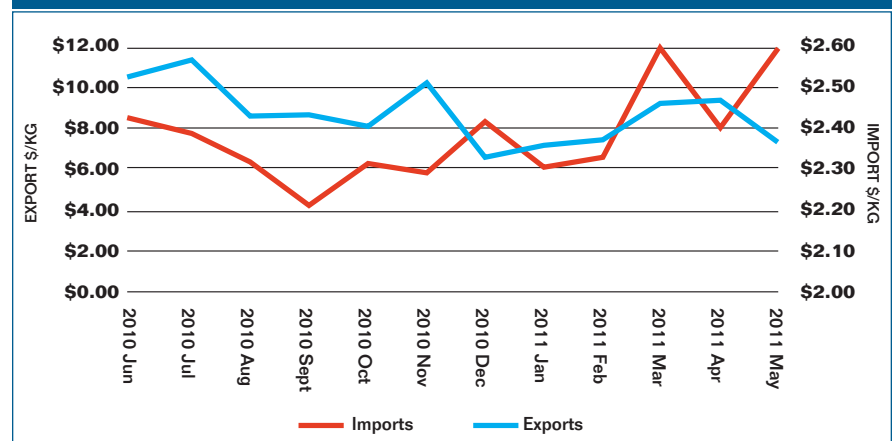
Export and import values for the fastener industry continued to rise above last year's figures. From January through May of this year, the value of exports rose 19 percent when compared to 2010. During the same time period, the value of imports rose 34.5 percent. Fastener exports in May dropped for the second consecutive month, and fastener imports continued a three-month trend of increases, with May posting the highest figures seen since October of 2008. The top two U.S. ports exporting fasteners are Laredo, Texas and Detroit, Michigan, which is not surprising because the top countries importing fasteners from the U.S. are Mexico and Canada. Imports from Asia in May hit a record high for the year, rising almost 8 percent from April. Taiwan and China, the top two suppliers of fasteners to the U.S., increased 9 percent and 14 percent, respectively, from April.

The price per kilogram of vessel imports to the U.S. increased in May to \$2.55, up from \$2.43 in April. The higher price per kilogram was most likely caused by the soaring fuel prices in May. Even though the price per kilogram increased, the total vessel weight imported to the U.S. rose in May, a sure sign that manufacturers and construction companies are demanding more fasteners. Imports from Japan remain steady after the March catastrophe; figures dipped slightly in April and May but are expected to return to pre-disaster levels in the near future. Japan still remains the third largest supplier of fasteners to the United States. Overall, the fastener industry is on a healthy upward trend when compared to last year's figures.

MAY 2011 EXPORTS AND IMPORTS: IRON OR STEEL FASTENERS

Product	Export Value	Change from May 2010	Import Value	Change from May 2010
731811 Coach Screws, Threaded	\$1,947,507	76.69%	\$2,357,485	120.48%
731812 Wood Screws, Threaded (other than coach screws)	\$644,459	24.96%	\$2,261,144	10.19%
731813 Screw Hooks and Screw Rings, Threaded	\$2,971,252	-24.09%	\$1,005,550	21.00%
731814 Self-tapping Screws, Threaded	\$7,741,583	42.94%	\$50,038,634	13.31%
731815 Screws and Bolts, Threaded, NESOI (with or without nuts or washers)	\$117,371,470	10.01%	\$165,361,842	32.22%
731816 Nuts, Threaded	\$45,289,990	24.27%	\$75,786,017	49.70%
731819 Articles, Threaded, NESOI	\$15,245,680	26.67%	\$7,756,787	36.37%
731821 Spring Washers and other Lock Washers	\$3,513,708	43.41%	\$3,935,391	34.54%
731822 Washers (other than lock washers)	\$14,614,591	31.85%	\$18,893,381	39.14%
731823 Rivets	\$8,864,862	28.65%	\$4,769,559	37.40%
731824 Cotters and Cotter Pins	\$7,332,287	-0.80%	\$3,851,508	32.53%
731829 Articles, Nonthreaded, NESOI (fasteners)	\$27,274,541	-1.33%	\$23,382,550	34.71%
Total	\$252,811,930	14.09%	\$359,399,848	33.25%

IMPORTS AND EXPORTS \$/KG - NUTS, IRON OR STEEL (IMPORT HTS 7318.16.0085/EXPORT HTS 7318.16.0000)



MAY 2011 FASTENER INDUSTRY (HTS CODE 7318) TOP 5 COUNTRIES

EXPORTS				IMPORTS			
Country	Value	Change (Apr. 2011)	Change (May 2010)	Country	Value	Change (Apr. 2011)	Change (May 2010)
Canada	\$82,658,101	0.3%	12.0%	Taiwan	\$117,714,515	9.2%	24.0%
Mexico	\$64,957,280	0.6%	18.2%	China	\$80,809,667	13.6%	57.2%
China	\$10,887,593	-23.5%	30.0%	Japan	\$44,567,998	-6.4%	15.2%
United Kingdom	\$10,658,401	-23.3%	6.6%	Canada	\$26,496,652	18.2%	21.7%
Singapore	\$7,730,771	-4.9%	36.5%	Germany	\$19,295,310	-13.3%	39.0%

TOP 5 COMPANIES LISTED IN AMS DATA

Product Description with Screw, Fastener or Bolt

June 2011

Consignee	Shipments	Metric Tons
Supply Technologies	230	698
Fastenal	142	3,701
Anixter	135	525
Porteous Fastener	131	1,991
The Hillman Group	84	1,928

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